





Overview

- What is Qualit-e?
- Advantages
- Qualit-e for you?
- A look into the web portal
- Next releases
- Our additional services for you
- Qualit-e Cloud GmbH



What is Qualit-e?

The web portal facilitates the distribution of quality documents like:

- BSE-, Allergen,
 GMO Statements, etc.
- Specifications
- MSDS
- Certifications
- Product information
- Marketing information

... of your raw materials and company to your customers.



Advantages

Save time

Save at least 10-20% of the time or your employee(s)

Customer notifications

Once you update or change documents, your customer is automatically notified

No installation

No installation needed from your or the customers side

Customers appreciate it

Customers and distributors welcome the possibility to have a fast and week-day independent access to your document

Huge savings

Huge cost savings compared to developing and maintaining an inhouse solution

No IT effort

No effort for your IT department

Authorise distributors

Authorise your distributors for access, who can then reshare your documents to their customers through Qualit-e



Compliance

1907 / 2006 REACH regulation

The 1907 / 2006 REACH suggests to **submit**, **make available** and **update** MSDS to customers.



Through Qualit-e Cloud, a producer can **submit** a direct link of the relevant MSDS electronically to the customer.



The document stays **available** to the customer 24/7.



Once the producer **updates** the MSDS, an automatic notification is sent to the customer with a direct link.

Imagine a portfolio of 10 products with 50 documents each, sold to 100 customers







Save time



WITH QUALIT-E YOU SAVE 5 MINUTES



WITH QUALIT-E YOU SAVE ~185
HOURS IN A YEAR

Customer notifications – send document updates to your customers





*assumption: combination of some documents and emails





WITH QUALIT-E YOU SAVE 4,5 MINUTES



WITH QUALIT-E YOU SAVE ~230 HOURS IN A YEAR



Major functions

One time authorisation

Automatic customer notification

Document expiration notification

Upload and share CoA's

Upload customer info

Lead Generator

Versioning system

File and 'sharing information' recovery

Reports

Authorise your customer only once for access, save lots of emails

Once you update or change documents, your customer is automatically notified

Receive an email when your documents expire

Upload your CoA by batch number, your customers can access it by the same

Import your customers email address, easily select it to authorise your customer

A new customer can request access to your product documents

Qualit-e shows you and your customer the difference between the old and new files

Should you delete any documents by accident, they can be recovered including the associated sharing information

Generate reports about customer access frequency, downloaded documents



Qualit-e for you?

Qualit-e is tailormade for raw material producers in the following segments:

- Pharmaceutical
- Cosmetics
- Food
- Chemical
- etc.



A look into the web portal

... on the following pages...

Active pharmaceutical ingredients Caffeine (48) Cannabidiol (12) Cefotaxime Sodium (36) Flutamide (39) Ibuprofen 50 (57) Rivaroxaban (63) Tapentadol HCl (57)

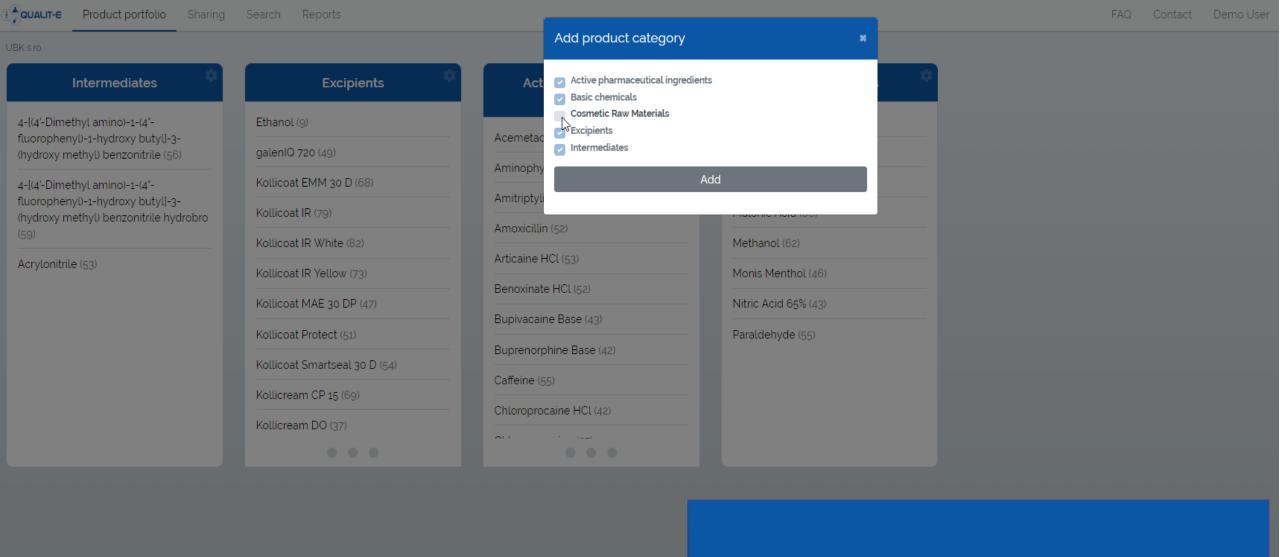
Cosmetic Raw Materials Bisabolol (13) BRB CM 45 (5)

Excipients Dibasic Calcium Phosphate Anhydrous (13) Gelatine Novartis (15) Gelatine Standard (28) Glycerol 99.8% (72) Isoleucin (8) Isomalt (45) Microcrystalline Cellulose (60) Sodium Acetate (60) Sugar Pharmagrade (70)

| Food ingredients |
|--------------------------|
| Algastin OED (11) |
| Astaxanthin (21) |
| Astaxanthin 2 (15) |
| Beetroot Powder (18) |
| Fibruline (12) |
| Matcha - 1 (8) |
| Omega-3 Fatty Acids (18) |
| Peppermint Oil (g) |
| Red Orange Complex (12) |
| Yuzu (13) |

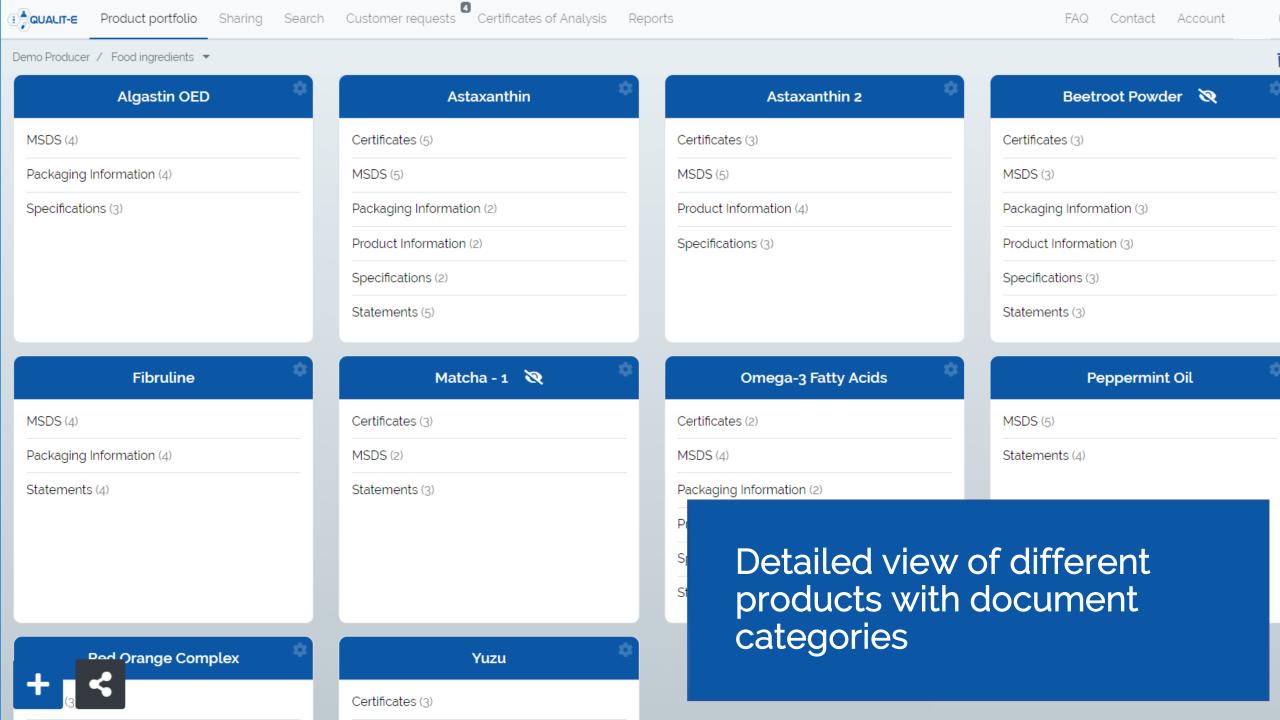
Producers view of their own product portfolio

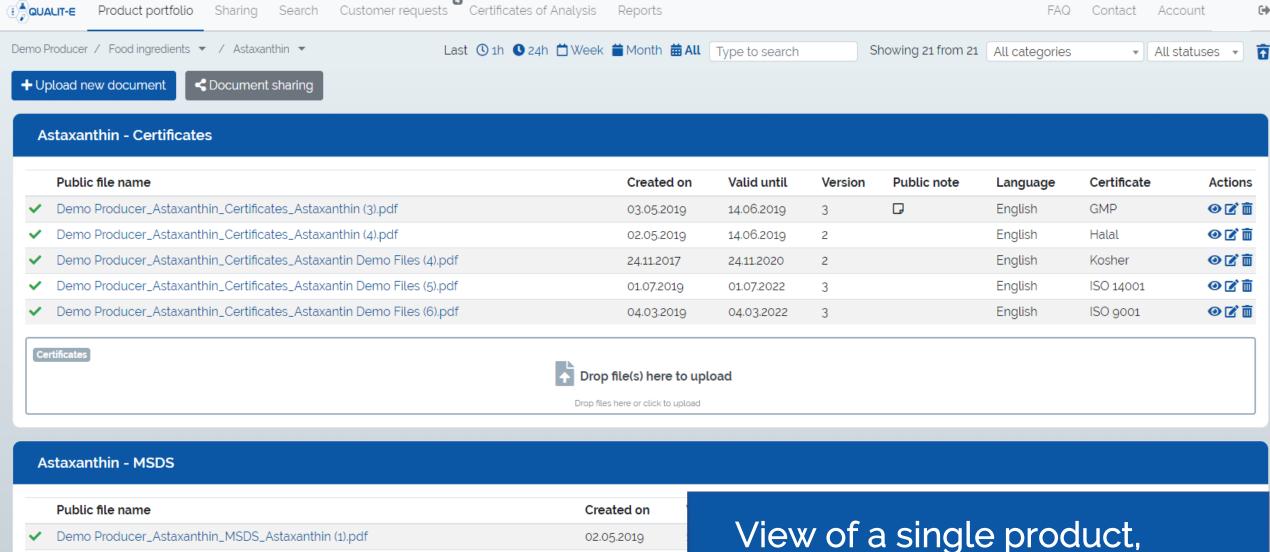












Demo Producer_Astaxanthin_MSDS_Astaxanthin (2).pdf 01.05.2019 Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (1).pdf 01.07.2019

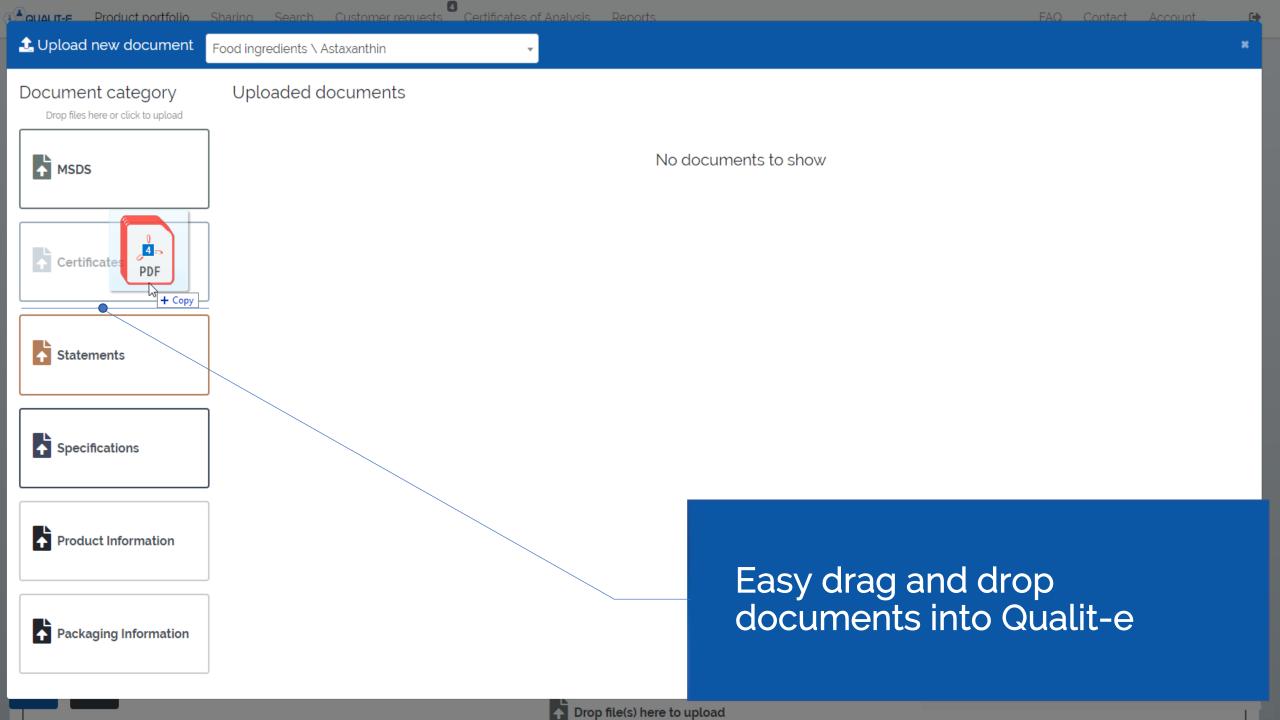
21.05.2018

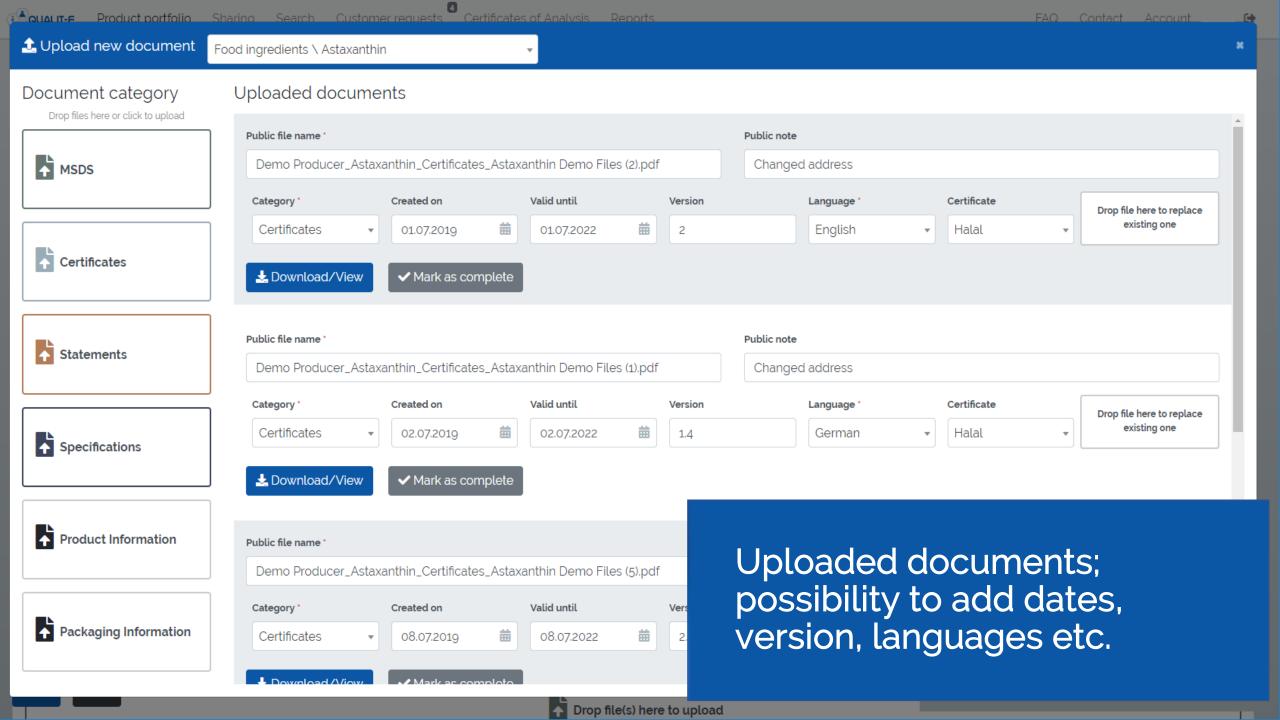
Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (3).pdf 13.02.2017

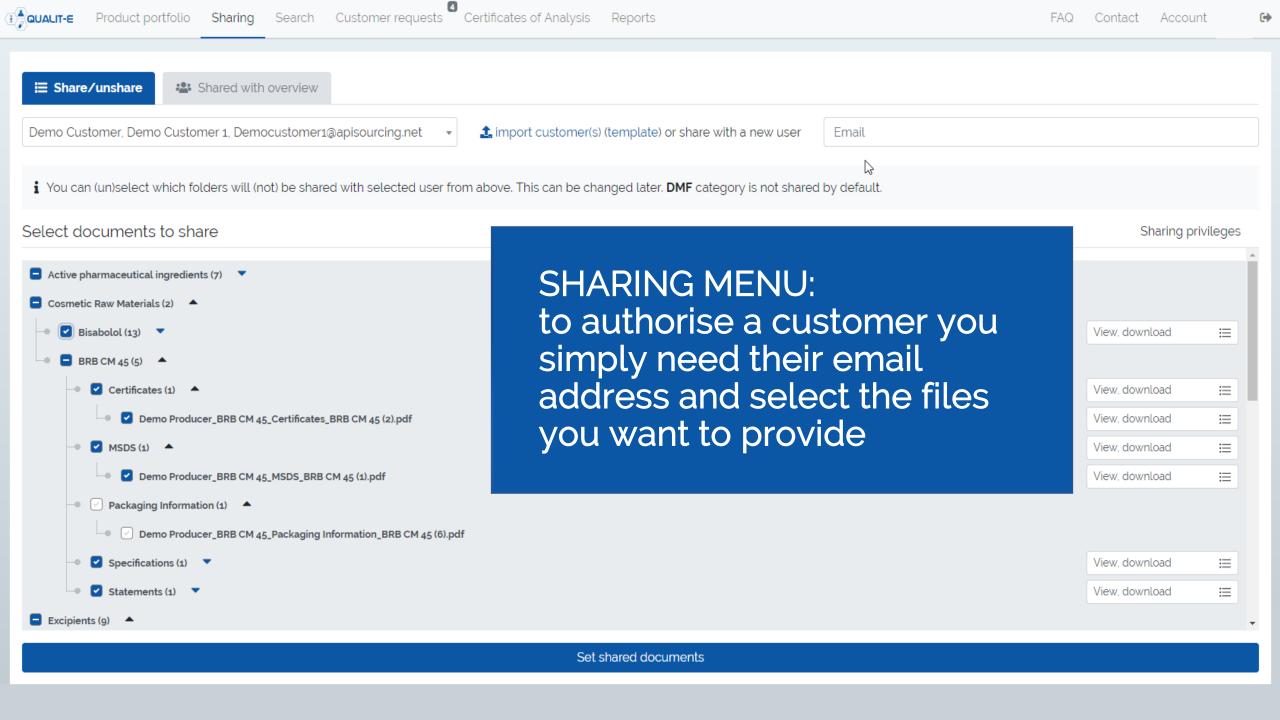
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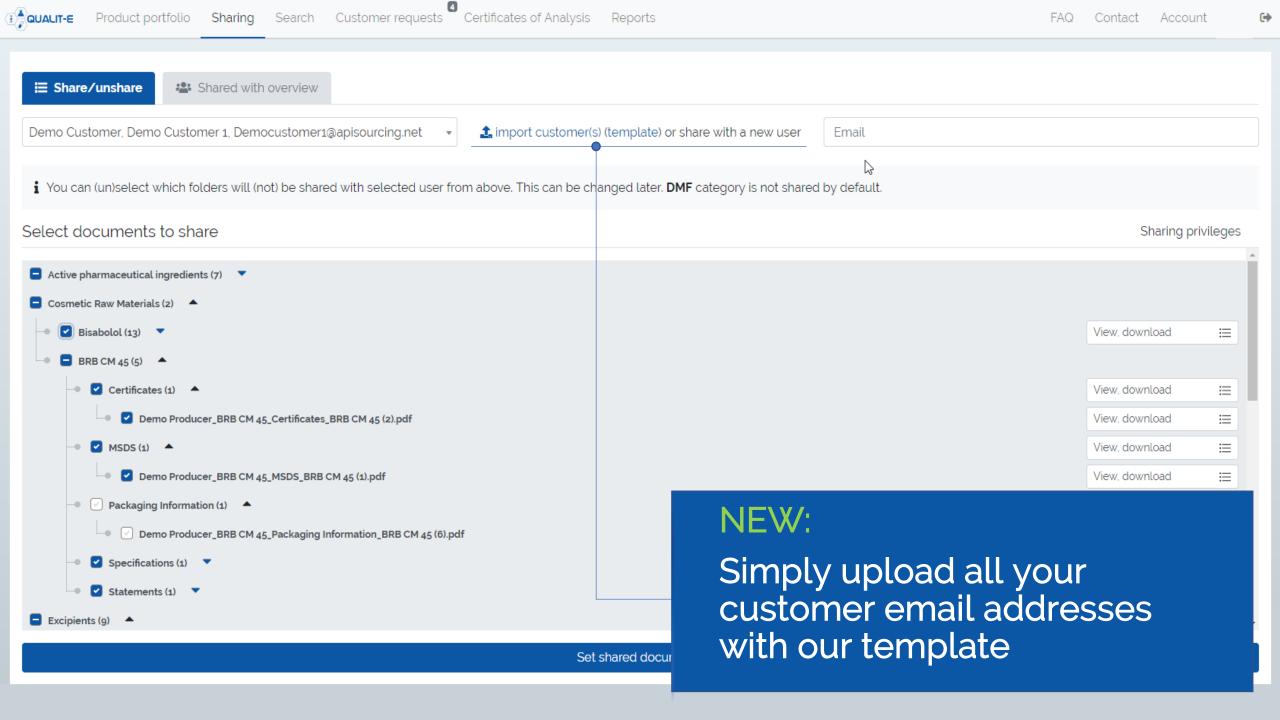
each document visible with meta tagged information like date and language etc.

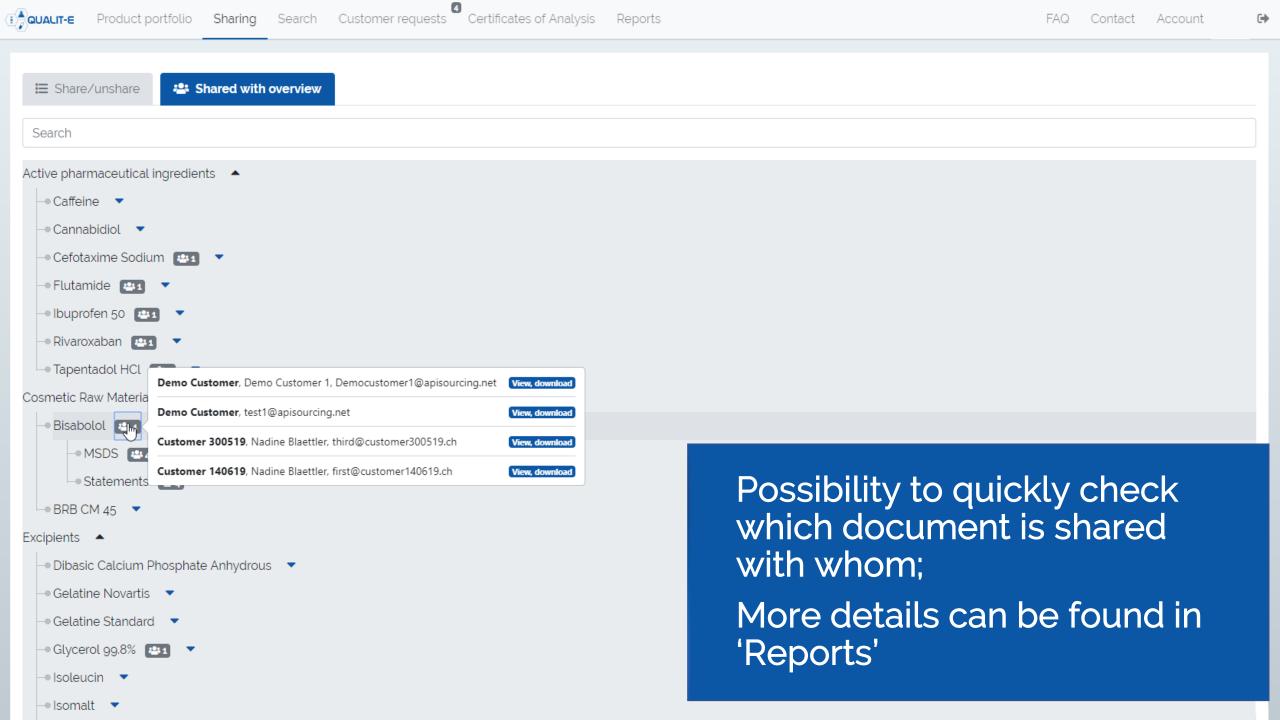




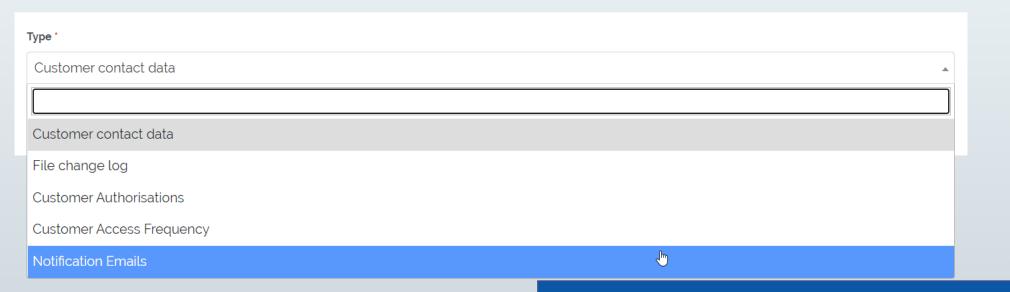












Complete transparency, check:

- who logged in when
- downloaded what
- which version
- received which updates

Company information

Customer 300519

Customer 300519

Tel.: +797898822

Antarctica

Tel.: +797898822

Antarctica

Nadine B

Customer 140619 Tel.: +41797898822 Switzerland

19.07.2019 08:45:44

Requested at

16.07.2019 08:52:14

16.07.2019 08:52:14

✓ Manage access

O Decline

O Decline

Action

✓ Manage access

✓ Manage access

O Decline

Product - Excipients / Isomalt

second@customer14061g.ch

Nadine B

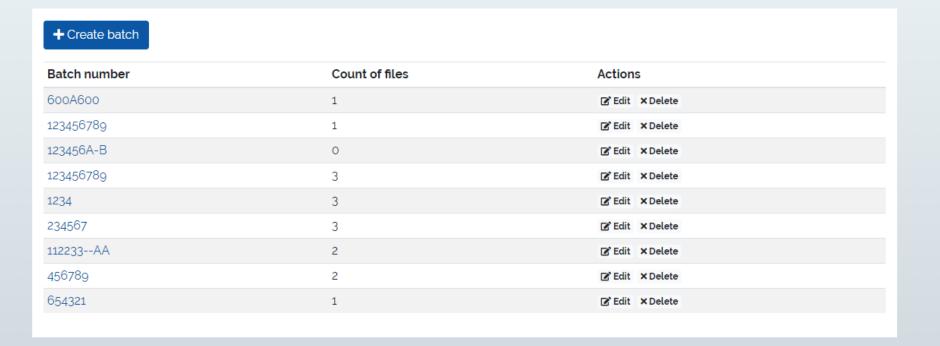
Customer 1406

Tel.: +41797898 Switzerland

Archive

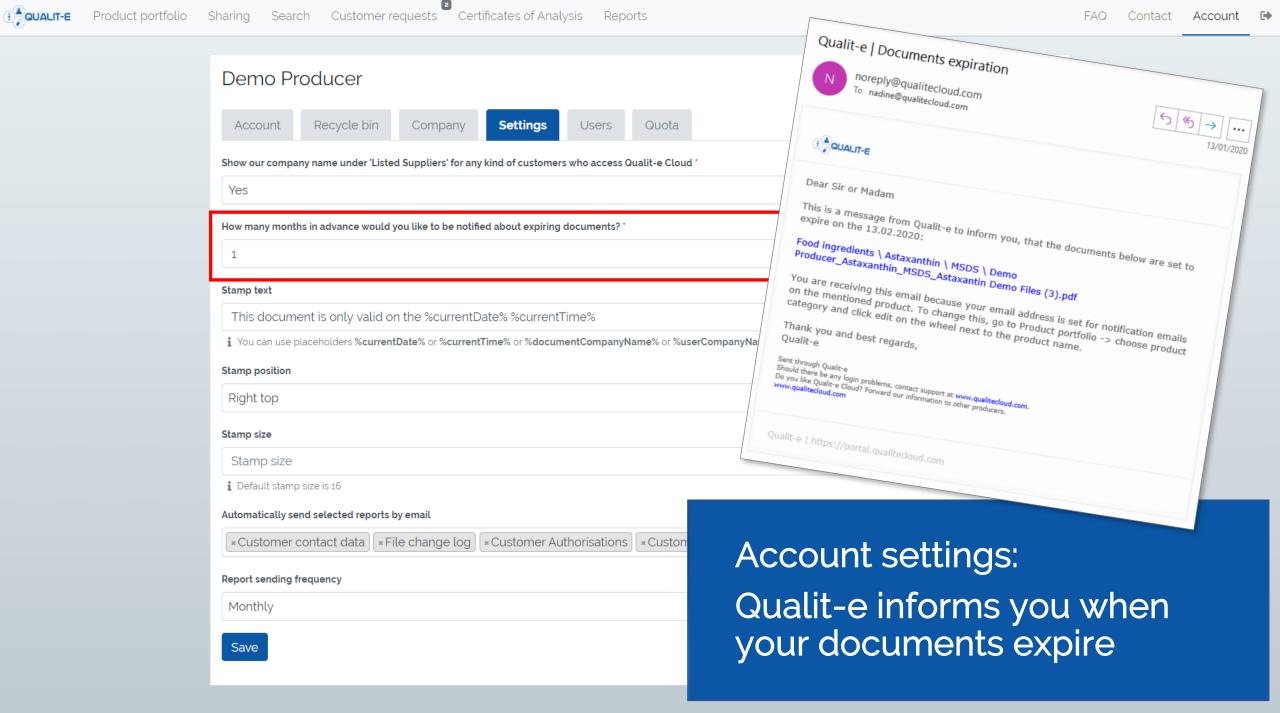
NEW:

GENERATE LEADS: receive inquiries from other customers to access your documents



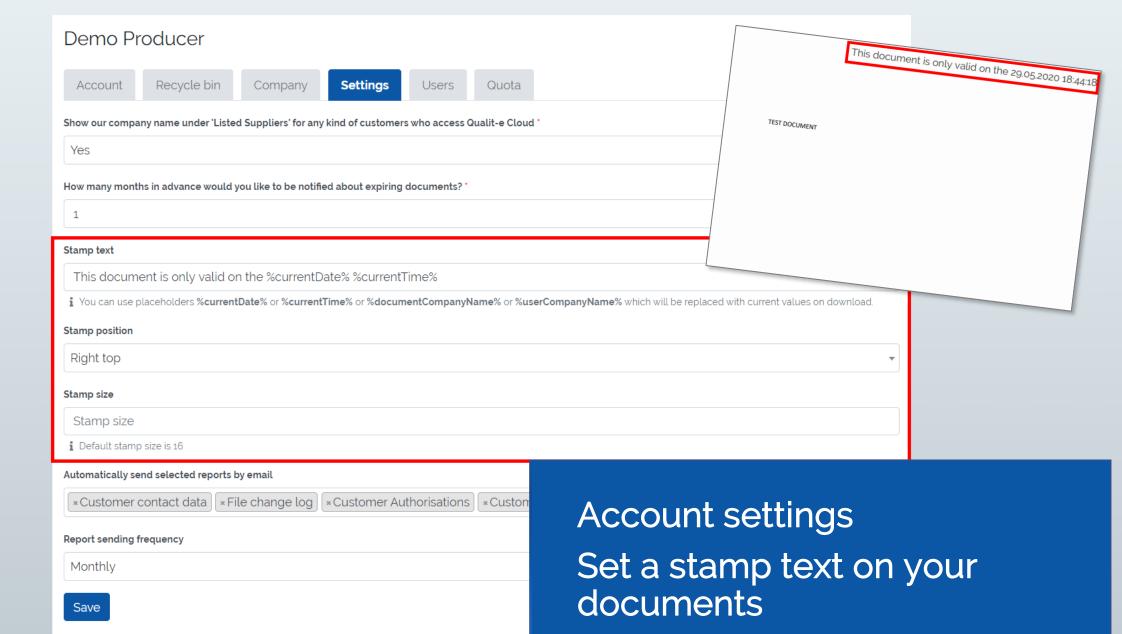
NEW:

Upload CoA's by batch number, your customer can download it using the batch number





Product portfolio Sharing Search Customer requests Certificates of Analysis





| Demo Pi | roducer | | | | | | |
|------------------|-------------------------------|------------------------|-------------------|----------------|----------------|--|----------|
| Account | Recycle bin | Company | Settings | Users | Quota | | |
| Show our compa | any name under 'Liste | d Suppliers' for any | kind of customers | s who access G | Qualit-e Cloud | | |
| Yes | | | | | | | • |
| How many mont | hs in advance would y | you like to be notifie | d about expiring | documents? * | | | |
| 1 | | | | | | | |
| Stamp text | | | | | | | |
| This docum | ent is only valid or | n the %currentDa | ate% %currentT | ime% | | | |
| i You can use p | olaceholders % current | :Date% or %current1 | ime% or %docum | entCompanyN | lame% or %us | CompanyName% which will be replaced with current values on d | ownload. |
| Stamp position | | | | | | | |
| Right top | | | | | | | • |
| Stamp size | | | | | | | |
| Stamp size | | | | | | | |
| i Default stamp | o size is 16 | | | | _ | | |
| Automatically se | end selected reports b | ov email | | | | | |

*Customer contact data | *File change log | *Customer Authorisations | *Custom Report sending frequency Monthly Save

Account settings: Send reports regularly to your inbox

On the next pages: Customer view



Shared documents Notifications Search Listed suppliers

Contact Account 🕩

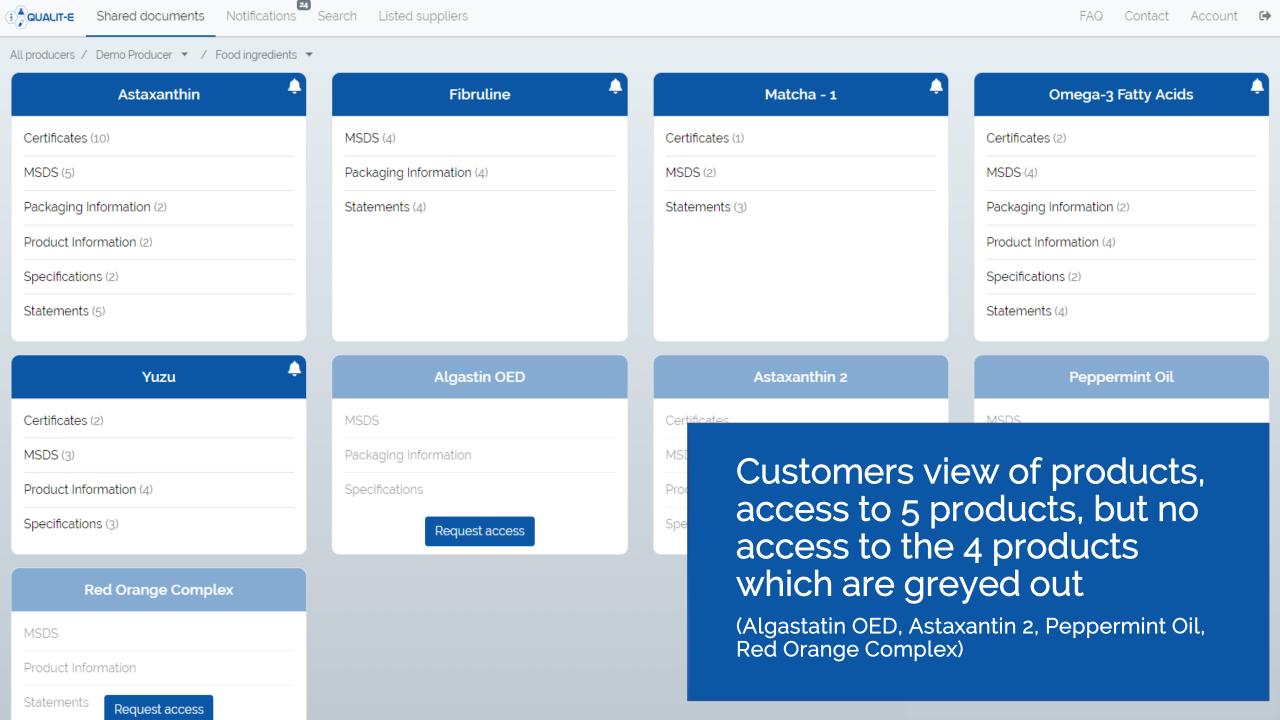
All producers

| Demo Producer |
|---------------------------------------|
| Certificates of Analysis (7) |
| Active pharmaceutical ingredients (4) |
| Cosmetic Raw Materials (2) |
| Excipients (6) |
| Food ingredients (7) |

Food Ingredient Manufacturer B Certificates of Analysis (0) Company Certificates (1) Excipients (2) Food ingredients (1)

Pharma Manufacturer A Certificates of Analysis (0) Active pharmaceutical ingredients (1)

Customers can see different producers who have authorised them for their documents



Contact Account 🕩

All producers / Demo Producer ▼ / Food ingredients ▼ / Astaxanthin ▼

Astaxanthin - Certificates

| Public file name | Created on | Valid until | Version | Public note | Difference to last file | Language | Certificate | to download |
|--|------------|-------------|---------|-------------|-------------------------|----------|-------------|--------------|
| ♣ Demo Producer_Astaxanthin_Certificates_Astaxanthin (3),pdf | 03.05.2019 | 14.06.2019 | 3 | □ | | English | GMP | ✓ |
| ♣ Demo Producer_Astaxanthin_Certificates_Astaxanthin (4).pdf | 02.05.2019 | 14.06.2019 | 2 | | | English | Halal | ✓ |
| Lev Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (1).pdf | 02.07.2019 | 02.07.2022 | 1.4 | □ | | German | Halal | ✓ |
| Lew Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (2).pdf | 01.07.2019 | 01.07.2022 | 2 | | | English | Halal | ✓ |
| ▲ New Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (3).pdf | | | | | | English | | ✓ |
| Lew Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (4).pdf | | | | | | English | | ✓ |
| Lev Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (5).pdf | 08.07.2019 | 08.07.2022 | 2.3 | □ | | English | Kosher | ✓ |
| Lew Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (4).pdf | 24.11.2017 | 24.11.2020 | 2 | | | English | Kosher | \checkmark |
| L New Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (5).pdf | 01.07.2019 | 01.07.2022 | 3 | | | English | ISO 14001 | ✓ |
| ▲ New Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (6).pdf | 04.03.2019 | 04.03.2022 | 3 | | | English | ISO 9001 | ~ |

Astaxanthin - MSDS

| Public file name | Created on | Valid until |
|---|------------|-------------|
| ♣ Demo Producer_Astaxanthin_MSDS_Astaxanthin (1).pdf | 02.05.2019 | 16.06.2019 |
| ♣ Demo Producer_Astaxanthin_MSDS_Astaxanthin (2).pdf | 01.05.2019 | 16.06.2019 |
| Levin Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (1).pdf | 01.07.2019 | 01.07.2022 |
| Lew Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (2).pdf | 21.05.2018 | 21.05.2021 |
| L New Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (3).pdf | 13.02.2017 | 13.02.2020 |

Customers view of documents to one product, possibility to download on the right side

i Here you can find newly added / modified documents from the past 30 days or since you last visited this page.

Demo Producer

3 hour(s) ago Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (2).pdf

3 hour(s) ago Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (1).pdf

3 hour(s) ago Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (5).pdf

3 hour(s) ago Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (4).pdf

3 hour(s) ago Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxanthin Demo Files (3).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Statements_Astaxantin Demo Files (9).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Statements_Astaxantin Demo Files (7).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Statements_Astaxantin Demo Files (8).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (4).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (6).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_Certificates_Astaxantin Demo Files (5).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (3).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (1).pdf

13 day(s) Food ingredients / Astaxanthin / Demo Producer_Astaxanthin_MSDS_Astaxantin Demo Files (2).pdf

Food Ingredient Manufacturer B

13 day(s) Food ingredients / Astaxanthin / PD_Astaxanthin_MSDS_Astaxantin Demo Files (2).pdf

13 day(s) Food ingredients / Astaxanthin / PD_Astaxanthin_MSDS_Astaxantin Demo Files (1).pdf

Qualit-e | 'Demo Producer' has shared or updated Mannogem document(s)





→ Weiterleiten Thu 07/01/2021 10:01



Dear Customer, dear Distributor,

'Demo Producer' has shared the following documents with you:

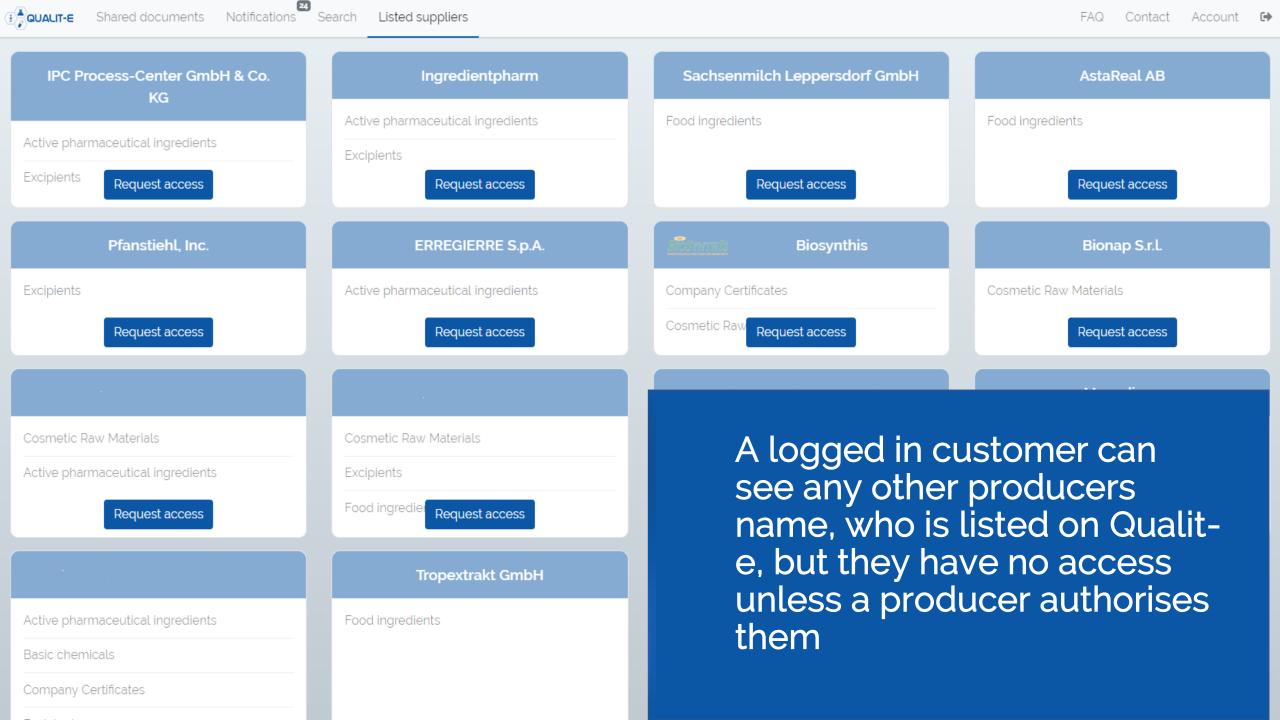
Mannogem - MSDS - English - - ...em_MSDS_UK.pdf Mannogem - MSDS - English - - ...em_MSDS_Australia.pdf Mannogem - MSDS - English - - ...em_MSDS_USA.pdf

To access the above and other documents, please use the login data that was sent to you in a previous email.

Thank you and best regards, Oualit-e

Should there be any login problems, contact support at www.qualitecloud.com. Do you like Qualit-e Cloud? Forward our information to other producers. www.qualitecloud.com

Customers view of notifications about new or changed documents from the producer





Testimonials

With Qualit-e Cloud our company communication got much more efficient and our customers appreciate the direct access to our most up to date documentation.



Qualit-e helps us tremendously to keep our customers up to date and reduce the mail flood to and from our customers.

> Philipp Tschopp Ingredientpharm



Our supplier BioSynthis is providing their quality documents through Qualit-e Cloud. We as a distributor access the documents easily and receive a notification once there are any new files.

> Ramin Saberi SELLCARE GmbH



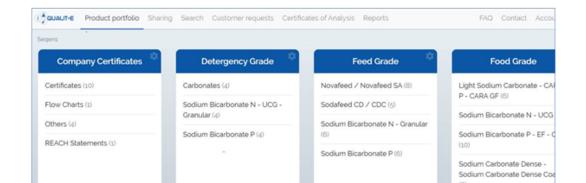
SEQENS

FACILITATING THE SHARING OF QUALITY DOCUMENTS

▼

This new tool makes it possible to host data sheets, certificates and attestations and to provide our customers with access to this documentation. They are then free to search for what they are interested in at any time. When a certificate is updated (e.g. following a renewal), the customer is informed via an email notification. The customer has a personalised access to the platform depending on the products or range they are buying.

Accessible since December 2020, the launch of the Qualit-e platform enables Sequens to facilitate access and sharing of quality documents with its customers and distributors. Considerable time savings thanks to digitalisation.

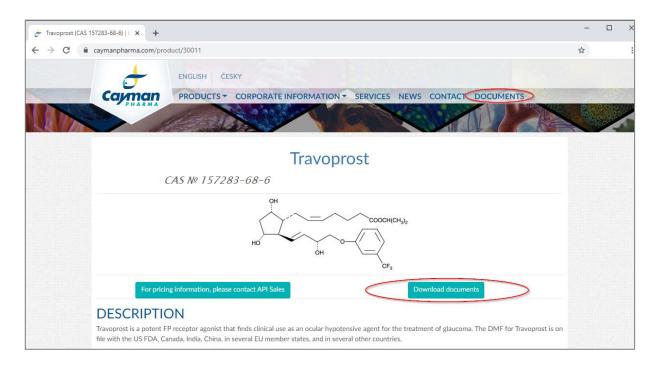


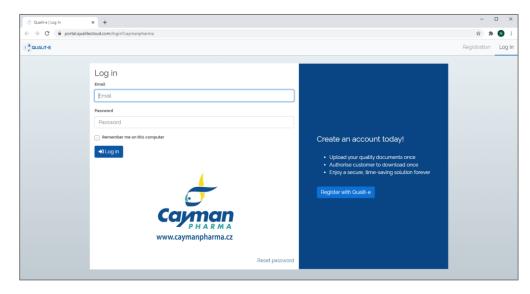
Producer communication about Qualit-e Cloud to customers



Possible connection

The producers website is directly linked to an individual log in mask on Qualit-e Cloud







Available options

Whatever your needs - we've got the right solution

| | STANDARD | STANDARD + REST API | DEDICATED SYSTEM | ON YOUR PREMISES | CUSTOM |
|---|----------|------------------------|---------------------|---------------------|----------|
| Web-based, hosted by Qualit-e Cloud | ⊘ | ⊘ | ⊘ | | |
| No installation or IT setup required | ⊘ | | | | |
| Customers can view all other producers on Qualit-e Cloud and request access (networked system) | ⊘ | ⊗ | | | |
| Manual document upload | ⊘ | | | | |
| Qualit-e Cloud logo | ⊘ | \otimes | | | |
| System supported, maintained and hosted by Qualit-e Cloud | ⊘ | ⊗ | ⊗ | | |
| Login page with your corporate identity | * | * | \otimes | ⊘ | ⊘ |
| REST API connection to your system | | \otimes | ⊘ | ⊘ | ⊘ |
| Automated document uploads | | \otimes | \otimes | ⊘ | ⊘ |
| Tailored to your corporate identity | | | \otimes | ⊘ | ⊘ |
| Customer login for your company only | | | \otimes | ⊘ | ⊘ |
| Web-based, hosted on your premises | | | | ⊘ | ⊘ |
| Qualit-e Cloud tailored to suit you | | | | | ⊗ |
| New company website, products connected to Qualit-e Cloud | * | * | * | * | * |

* available by request for extra charge



Worldwide users

We can proudly count users from South Korea to Brazil





some listed Companies

















SEQENS









Next releases

Release 7

 give the customer a possibility to ask for a document update for expired documents

Release 8

 Ask for samples: give the customer a possibility to ask for samples of your product

With your feedback we continue to add functions and give you an even better experience.



Pricing

We don't believe in complicated price blocks, modules or counting user licences, therefore we made it simple:

- 1. One yearly price for an unlimited number of users in your company
- 2. The price only depends on the number of products you wish to upload documents for.
- 3. For each product, you can upload an unlimited number of documents including marketing material or even explanatory movies if you wish
- 4. You can share the documents unlimited times with unlimited customers or distributors
- 5. You get access to all the features.
- 6. User support is included in the price

CONTACT US FOR AN EXACT QUOTE



Our additional services for you

- First time upload package of your documents
- Upload of your documents during the year

We are happy to discuss any additional service you may need



Some words about Qualit-e Cloud

- Qualit-e Cloud GmbH
- Founded in 2018
- Founder has 10 years of experience in distributing raw materials and their documents
- Based in Switzerland, Zürich



Winner of CPhI 2018 Pharma Awards

for innovation in digitalisation

Qualit-e Cloud GmbH Trottenstrasse 41, 8037, Zuerich Switzerland phone: +41 44 585 36 22

e-mail: info@qualitecloud.com

web: www.qualitecloud.com



Please contact us for any questions you may have!

To access our system, you can register for a trial account on www.qualitecloud.com